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## **The Agile Approach to Fraud**

Defending Against Shape-Shifting Threats

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San Francisco | April 28 – May 1

**Stu Bradley**, Senior Business Director, SAS Fraud & Financial Crimes Global Practice

Andras Cser, VP and Principal Analyst Serving Security and Risk Professionals, Forrester

John Standish, Retired Chief of the Fraud Division, California Department of Insurance

**Chris Gray**, Global Managing Director for Intelligent Processing Services, Accenture

#### Fraud Management Trends

# Andras Cser, VP and Principal Analyst Serving Security and Risk Professionals, Forrester

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# Behavior modeling and big data fuel fraud management market growth

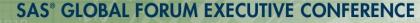
# Fraud affects profitability, reputation, and compliance

- The bottom line
  - Losses due to fraud
  - Spend on fraud prevention resourc
- Brand value and customer loyalty
- Regulatory compliance
  - Know your customer
  - Anti-money laundering
- Fraud affects all verticals



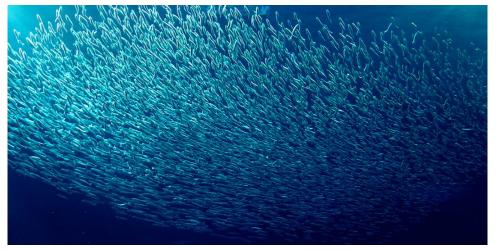
## **5 Bs of Fraud management trends**

- Big data (Volume, Velocity, Variety, Veracity and VALUE of data)
- Behavioral analytics
- BYOD and mobile fraud
- BI data from Fraud data
- Breadth and Bundling of shared networks' information



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## Velocity



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## Volume

## Variety

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## (How do we avoid this???)

## **Big Data Will Transform Fraud Management Requirements**

### Volume

- Typically data quantities of over a few or 10TB is considered Big Data
- Velocity
  - Fast movement of data
  - Streamed data
  - Not feasible to persist data (cost or speed issues)

## Variety

- Log files
- Social networks information
- Textual information
- Device specific data, geolocation data
- Low level data (sensors, etc.)



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## Behavioral analysis

avio Aburto/Caters

## BYOD and mobile device fraud



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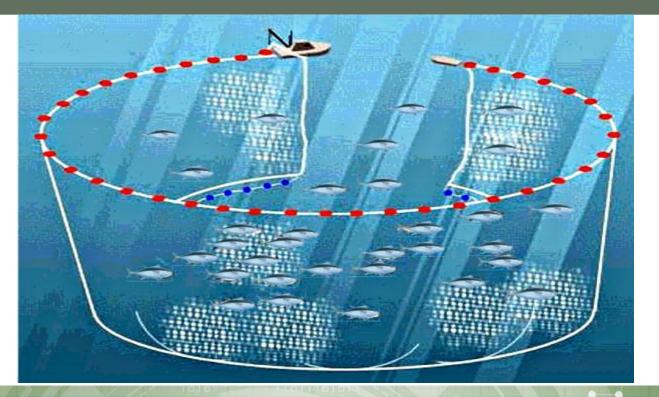
## **Need to manage**

- Many and confusing definitions
- NFC chips in mobile devices replacing (or augmenting) EMV chips in plastic credit cards
- CNP payment transactions initiated from mobile devices
  - eWallets (Project Oscar in the UK, Google, Amazon?, Apple?)
  - From native mobile applications
  - From mobile web or WAP sites
  - Mobile billing
  - SMS / Text message based billing



# BI data from Fraud Data: A symbiotic relationship

## Breadth of shared and consortium information



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### Enterprise Fraud Solutions: Government and Private Sectors

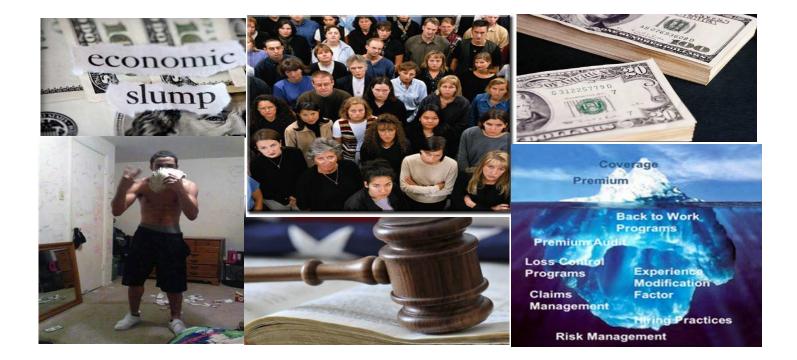
# John Standish, Retired Chief of the Fraud Division, California Department of Insurance

## **The Future: Enterprise Solutions**



## **Multiple Programs and Lines of Business: The GAPS**

## **Fraud is Fraud!**



## **Best Practices**



## **Communicate, Collaborate and Coordinate**



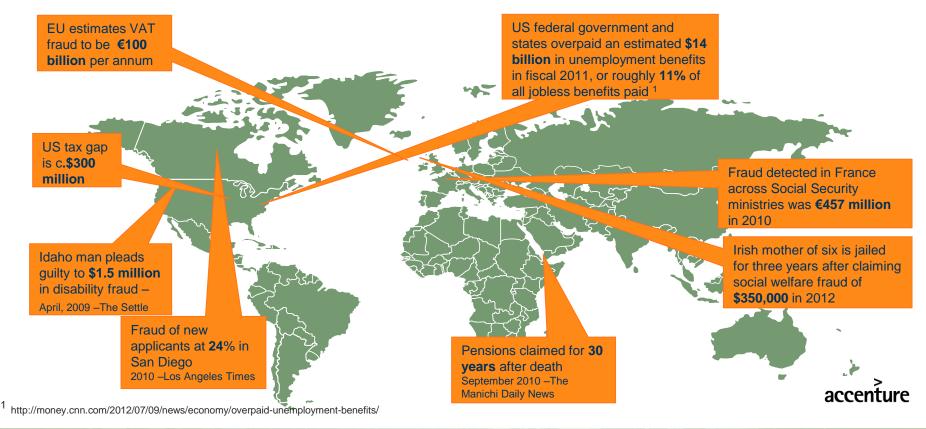
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### New Approached to Delivering Improved Outcomes

# Chris Gray, Global Managing Director for Intelligent Processing Services, Accenture



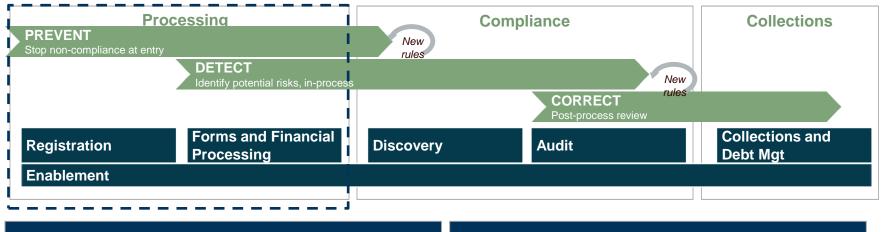
## **Non-Compliance: A Global Business Challenge**



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## A more dynamic approach is required



**Moving from Post Transaction Audits** 

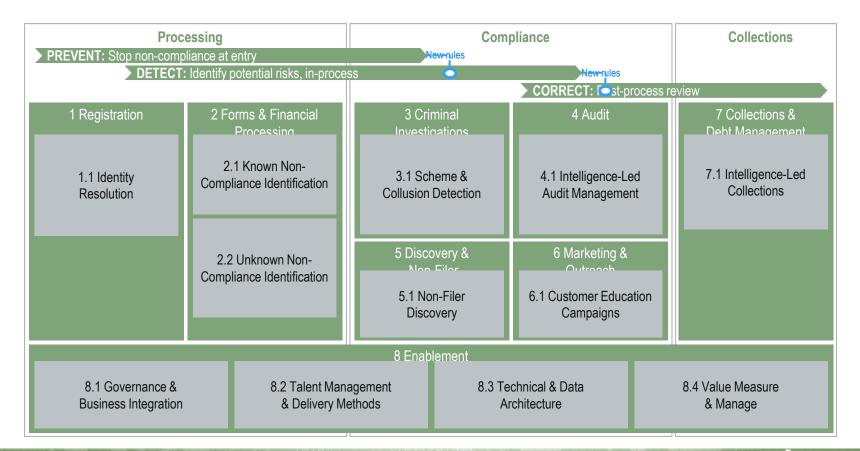
To Embed Real Time Risk Scoring into Processing



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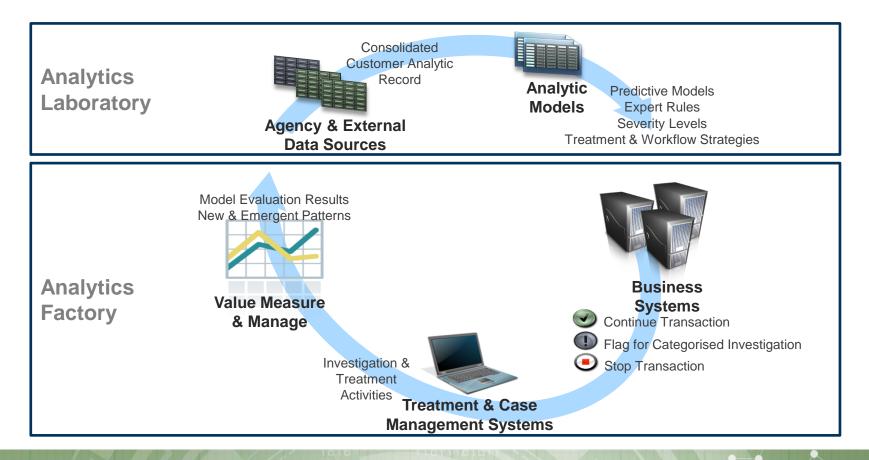
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## **Compliance Framework: take a structured approach**



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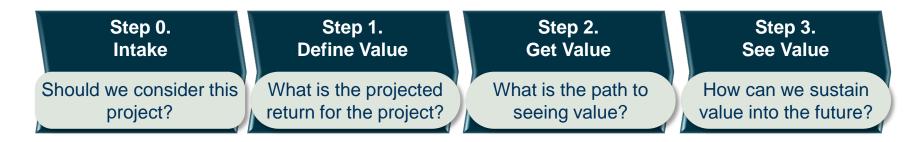
## Challenges: Do I focus on the Laboratory or the Factory



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## **Challenges: Measuring success and demonstrating value**



**Communicate Value** 

What is the best way to communicate project value?

## **Challenges: Insight x Business Integration = Value**

The following survey of CEO's shows that 5 out of the top 10 business transformation showstoppers are 'people and organizational' issues.



#### Top 10 Barriers to Success

Resistance to Change Inadequate Sponsorship Unrealistic Expectations Poor Project Management Case for Change not Compelling Project Team Lacked Skills Scope Expansion / Uncertainty No Change Management Program Not Horizontal Process View IT Perspective not Integrated Copyright © EquaTerra 2007. All rights are reserved.

## **Structured and Industrialised approach**

Fraud didn't happen overnight, nor can be solved overnight: a **structured plan** and **methodologies** are needed to help agencies continually fight fraud.

In order to industrialise the approach and speed up progress agencies will need to make a decision whether to build or to buy advanced analytical talent and capabilities

Insight is good but it is worthless if it cannot be used in the front line. A **holistic approach** and a strong focus on **processes** and **business integration** is critical.

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